

**GET PAID\* NEGOTIATE YOUR SALARY**

**Renay B. Burse**

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Going through the interview process right now? We've got the tips and tools you need to ace your next salary negotiation and get paid what you deserve.

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College tuition is only getting more expensive, and negotiating for tuition reimbursement is highly appealing for people who want to continue their education. My class breaks down the jargon, and makes a scary subject accessible and empowering. Set your walk-always number. First, you need time to determine your best negotiation strategy based on their offer, your minimum acceptable salary, and other factors. Most of the time, your goal will be to maximize your starting salary. It went so well and I know for sure that I felt equipped because of all the amazing tools and resources you sent me. So, how do you know what that is? Salary negotiations are discussions between yourself and a representative of your current or prospective company that aim to help you secure a higher salary. This guide will cover the basics of salary negotiations, how to find out your objective value from job market data, best practices for salary negotiations, how to negotiate a raise and what you should do after a salary negotiation.